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Three Principals from Transition Advisors Named among *Accounting Today's* Top 100

New York, N.Y. September 29, 2012 — Three principals from Transition Advisors LLC (www.transitionadvisors.com) have been named among the Top 100 Most Influential People in the accounting profession as chosen by the editors of *Accounting Today*.

President Joel Sinkin, CEO Terry Putney, and Principal Chris Frederiksen were all included in the list, which is begun anew every year. According to *Accounting Today* editors, the list changes every year because "accounting is changing, growing, and evolving; it's a work in progress, and so our list has to be a work in progress, too."

Transition Advisors Managing Director of Consulting Services Bill Carlino, who served as editor-in-chief of *Accounting Today* for more than a decade, said having multiple people from the same company on the list is a rare occurrence.

"I helped compile the Top 100 Most Influential for 12 years and can count on one hand the number of times two people from a small firm or company were included in a single year," Carlino said, "let alone three."

The Top 100 annual ranking recognizes the movers and shakers in the profession who wield influence as to the course and landscape of accounting. The list includes practitioners, consultants, politicians, association heads, educators and regulators.

Joel Sinkin - President, Transition Advisors LLC

With mergers and acquisitions apparently the only succession plan still open to many accounting firms these days, Sinkin's unrivaled skills at valuing firms and matching them together are in high demand.

Career Highlights: President, Transition Advisors LLC, 2004-present; President, J. Sinkin Consulting Group, 2003-2004; Division Manager, GlobalForce International, 1990-2003.

Other Affiliations: Succession Advisor, AICPA; Editorial Advisor, Small Firms Solutions; member, Editorial Review Board, The CPA Journal; Co-author [Buying, Merging CPA Firms](#).

Personal: Married to Kathy; one son and one daughter.

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Terry Putney – CEO, Transition Advisors LLC

Once head of one of the original consolidators of the 1990s, Putney now works with CPA firms on succession strategies, both internal and external, partner agreements, and M & A strategies having found solutions for hundreds of firms as CEO of Transition Advisors LLC.

Career Highlights: CEO, Transition Advisors LLC, 2004-present; Vice President-HRB Small Business Resources, 2002-2004; Senior Managing Director-M&A, RSM McGladrey, 2001-2002; Vice-president-M&A, HRB Business Services, 2000-2001; President, HRB Business Services, 1998-2000; Managing Partner, Donnelly Meiners Jordan Kline, 1993-1998, Staff to Partner 1978-1993.

Other Affiliations: Treasurer, CPA Consultants Alliance; AICPA; Michigan Association of CPAs; Illinois CPA Society; University of Kansas Accounting/Information Systems Advisory Council; Member of Kansas University Accounting and Information Systems Advisory Board; Board Member and Past President, Ozanam; Member and Past-president, Plaza Rotary Club; Member and Past-president, Milburn Country Club; Past Board Member, Kansas City Ballet.

Education: University of Kansas, 1978, BS Business – Accounting.

Personal: Married to Mary, two children.

Chris Frederiksen – Chairman, The 2020 Group / Principal, Transition Advisors, LLC

Frederiksen has built and sold four separate successful practices in his career, which uniquely suits him to advise practitioners on the entire firm life cycle.

Career Highlights: Chairman, The 2020 Group, 2000-present; Managing Partner, Frederiksen-Crawford CPAs, 2007-present; West Coast Partner, Transition Advisors, 2011-present; Managing Partner, Frederiksen & Co. CPAs, 1984-2000; Partner, Touche Rosee & Co., 1969-1976.

Other Affiliations: AICPA; California Society of CPAs; Author: Successful Partnership Agreements for CPAs, Accountant's Direct Marketing Kit, Successful Business Kit; Past Chair, American Federation of Art; Past President, Art Museum Association of America; Founder, Museum Management Institute, UC Berkley.

Education: Golden Gate University: 1966 - post-graduate; 1965 - undergraduate.

Personal: Married to Tara Crawford, CPA, one daughter.

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Transition Advisors, LLC, is an international M&A consulting group that has, over the past 20 years, worked with hundred of accounting firms of all sizes, moving their practices to the next level. The company specializes in valuations, succession plans, mergers, introductions, deal structure options, assistance with negotiations, acquisition and planning assistance, drafting contracts, due diligence support, partner retreats and transition strategies to retain clients and staff.

